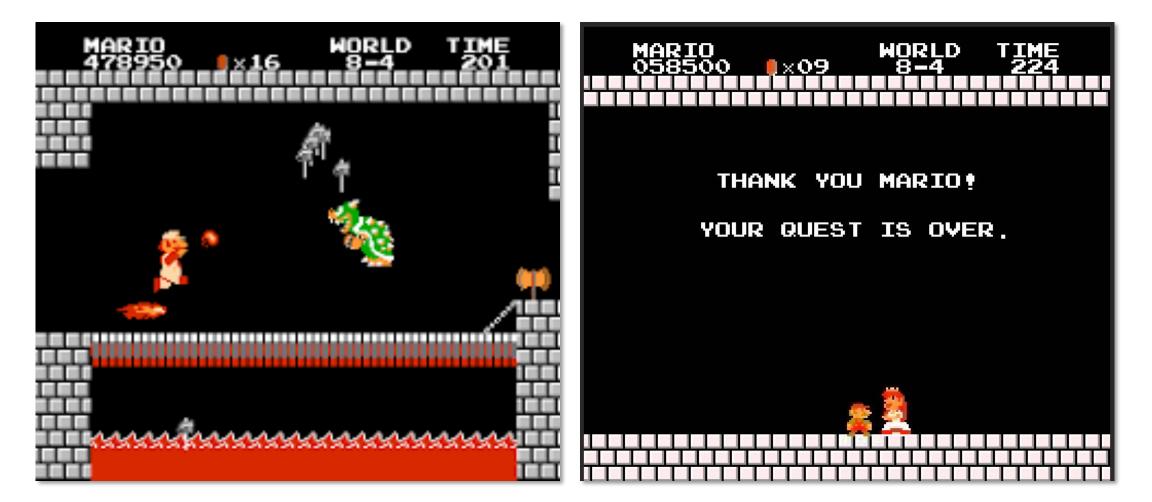
The Financial Impacts of High-Resolution Telemetry on the Clean Energy Transition

April 4, 2023 NASPI Working Group Meeting – Tempe, AZ Presented by Kevin D. Jones, Ph.D.



Roll the Credits!! THE PRINCESS IS RESCUED!!!



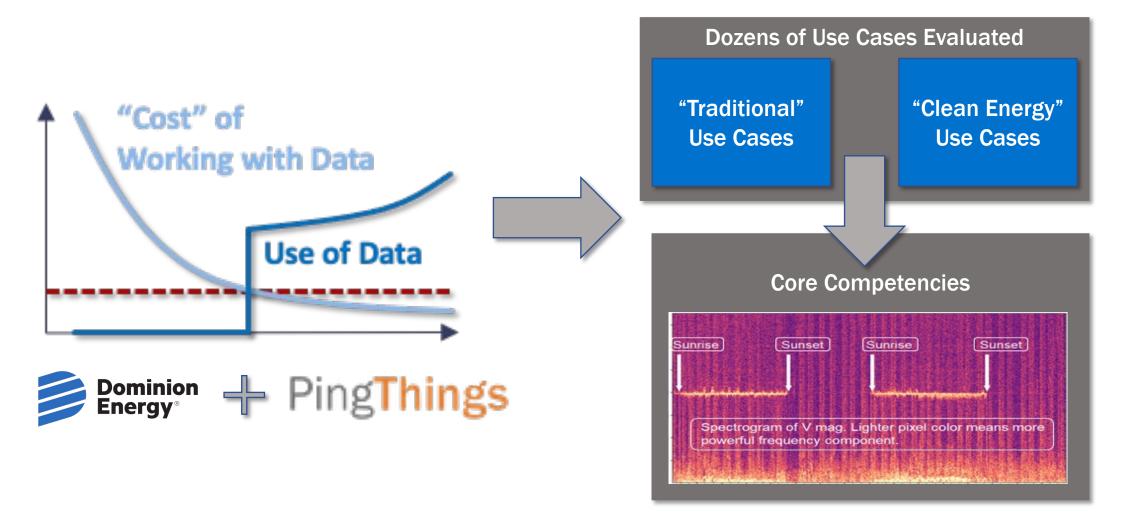
A Direct, Indisputable Value Proposition

High Resolution Telemetry Clean Energy Transition \$10Ms - \$100Ms for a ~22GW peak load service territory



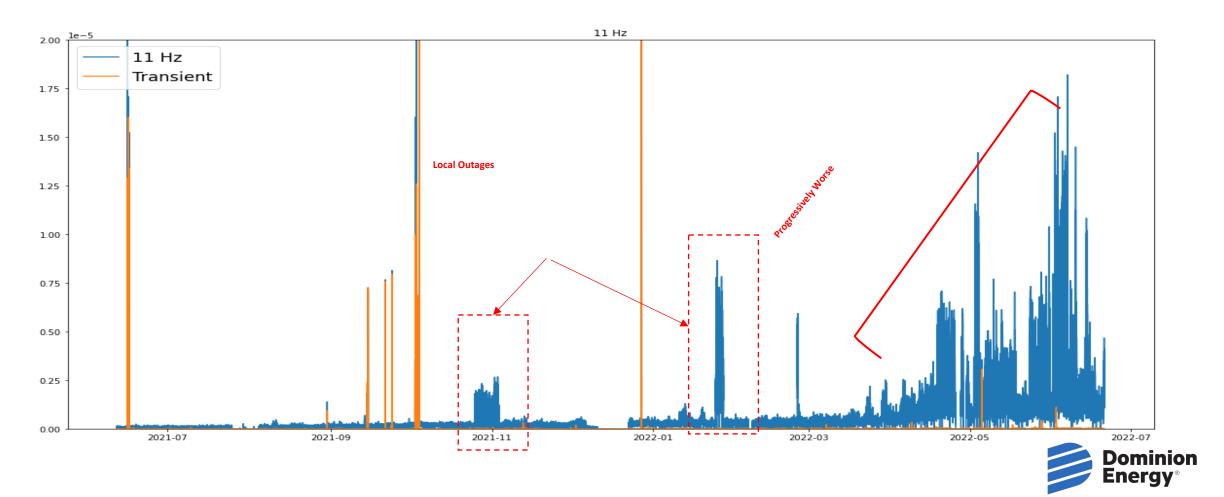
How We Won The Game

LOW-COST EXPERIMENTATION & RAPID PROTOTYPING



A New Paradigm for Grid Dynamics

IT'S A CHRONIC HEALTH PROBLEM

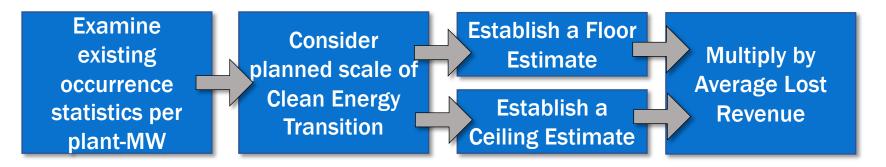


A Big, Relevant, Strategic, Financial Lever RELIABILITY, CAPITAL EFFICIENCY & COST OF ENERGY

Decrease Network Increase in Increase in Decrease in Decreased Increased in Grid Effects of **Renewables** Dynamic Renewables Capital Cost of Stability & Electric Penetration **Compensation** Efficiency Penetration Energy Reliability Transmission Black-box "computers" define grid performance **Dynamic Performance Issues Dynamics Performance** Decrease in Assessment. "Bad" Grid **Diagnostics**, & **Dynamics Controller Design** Decarbonization unlimited by dynamic performance

Clean Energy Use Case Per Annum \$\$ Values

Description	Annual \$\$
Unplanned Solar Plant Outages from Dynamic Performance Issues	\$4M - \$260M
Impacts of Solar Performance on Wide-Area Reliability & Stability	LPHC
STATCOM Oscillations & Live, On-site Testing	\$6M
Wide-Area STATCOM Dynamic Interactions	LPHC



- Unplanned O&M Labor
- Capital Inefficiency
- Social Impact
- Operation of Dirty Peaking Units
- Environmental Impact
- Operational Inflexibility
- Wide-Area Instability
 & Risk of Blackouts

Traditional Use Case Per Annum \$\$ Values

Description	Annual \$\$	Operational State
Post-Mortem Analysis	\$1.2M	Operational
Event Reporting	\$0.9M	Operational
Field Operations Support	Core Biz. Process	Operational
GMD/GIC Monitoring	\$4M	Active Dev.
Model Validation & Calibration	\$14M	POC
Multi-Factor Sensor Validation	Cyber Security	Active Dev.
Fuse / Switch / Jumper Health Monitoring	\$7.5M	Active Dev.
Generator Rotor Health Monitoring	\$1M	Active Dev.
Filter Bank Design Specification	\$1M	Active Dev.
Copper Theft Detection & Grounding Monitoring	\$1.5M	Active Dev.
Line Transposition Evaluation	\$1.35M	Active Dev.
Regulated Generator Testing Support	\$2.9M	Operational

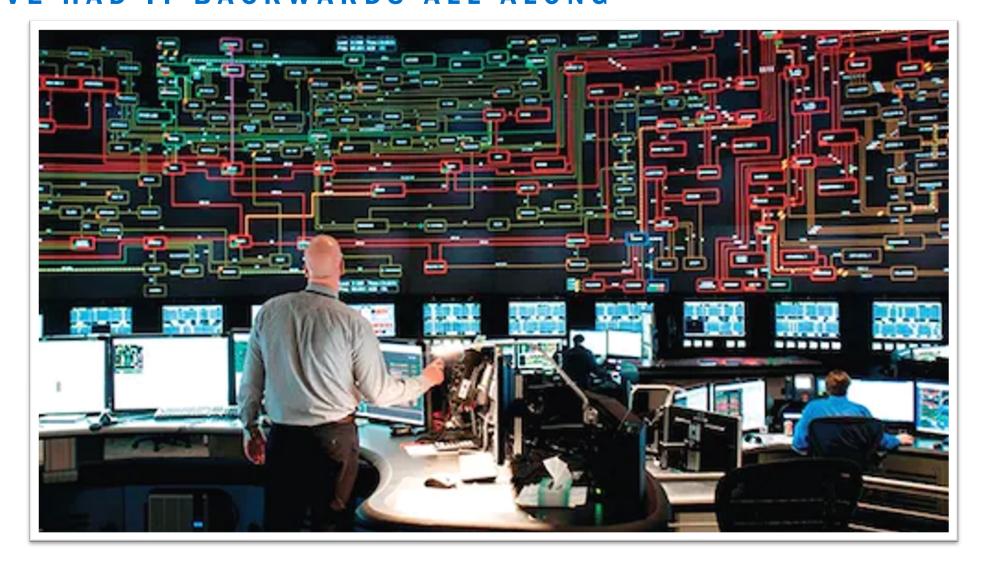


Structure of Traditional Use Case Value Prop

- Based on market-equivalent cost of service.
- Based on organizational/communication efficiency.
- Based on improved restoration times/processes.
- Based on Offset capital investment.
- Based on improving accuracy of capital investment decisions.
- Based on eliminated operational impact.
- Based on plant value of affected equipment.
- Based on cost of compliance violations.



What About the Control Room??



IIJA – Our Postgame DATA-DRIVEN DYNAMIC PERFORMANCE MONITORING

- Waveform Sensing
- Comm. Infrastructure
 - Substation
 - Front End
- Platform Upgrades
 - Data Storage
 - Specialized Ingress
- Data-as-a-Service
- Custom Apps for Oscillations







Questions??

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